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(incorporated in Hong Kong with limited liability) (Stock Code: 13)

# **UNAUDITED RESULTS FOR THE PERIOD ENDED 30 JUNE 2010**

# HIGHLIGHTS

Total revenue EBIT from established businesses LBIT of the <b>3</b> Group	June 2010 HK\$ millions 152,932 17,991 (998)	June 2009 HK\$ millions 141,028 18,128 (5,451) 12,677	Change +8% -1% +82%
<ul><li>Total EBIT, before property revaluation and profits on disposals</li><li>Profit attributable to shareholders</li><li>Earnings per share</li><li>Interim dividend per share</li></ul>	16,993 6,450 HK\$1.51 HK\$0.51	12,677 5,760 HK\$1.35 HK\$0.51	+34% +12% +12%

▶ Total revenue grew 8% to HK\$152,932 million.

- Total EBIT, before property revaluation and profits on disposal of investments, grew 34% to HK\$16,993 million.
- > Profit attributable to shareholders, before profits on disposal of investments, grew 270%.
- Profit attributable to shareholders and earnings per share increased 12% to HK\$6,450 million and HK\$1.51 respectively.
- ➤ 3G customer base currently totals over 27.8 million worldwide.
- ▶ 3 Group's recurring LBIT reduced by 82% to HK\$998 million.

# CHAIRMAN'S STATEMENT

The Group's global operations performed well despite volatile financial markets and uncertain recovery trends in the world's major economies. Revenue from the Group's established businesses grew 7% to HK\$123,073 million. Earnings before interest expense and other finance costs, taxation and non-controlling interests ("EBIT") of the Group's established businesses, before property revaluation and profits on disposal of investments, decreased 1% to HK\$17,991 million, reflecting decreased contributions from Hutchison Telecommunications International ("HTIL") after the disposal of its Israeli telecommunications operation last year and from Cheung Kong Infrastructure ("CKI") after its disposal of a 45% equity interest in three power plants last year. Excluding the effect of these disposals on recurring EBIT, EBIT of the Group's established businesses increased 8% mainly due to good earnings growth in the ports and retail operations. **3** Group's total revenue increased by 13% to HK\$29,859 million and **3** Group's LBIT, before profits on disposal of investments, reduced 82% to HK\$998 million.

The Group's total revenue grew 8% to HK\$152,932 million and total EBIT, before property revaluation and profits on disposal of investments, grew 34% to HK\$16,993 million.

Results	The Group's profit attributable to shareholders for the period was $HK$ \$6,450 million, a 12% increase compared to the first half of 2009's profit of $HK$ \$5,760 million. There were no profits on disposal of investments in the first half of 2010 (2009 – $HK$ \$4,655 million). Excluding such profits, earnings in the first half of 2010 were 270% higher than in the first half of 2009. Earnings per share were $HK$ \$1.51 (2009 – $HK$ \$1.35).
	The results for the period include a profit on revaluation of investment properties of HK\$910 million (2009 – HK\$700 million), mainly arising from investment properties under development.
Dividends	The Board recommends the payment of an interim dividend of HK\$0.51 per share (30 June 2009 – HK\$0.51 per share) payable on 17 September 2010 to those persons registered as shareholders on 16 September 2010. The register of members will be closed from 9 September 2010 to 16 September 2010, both days inclusive.

# **Established Businesses**

- Ports and RelatedThe ports and related services division's total throughput grew 17% to<br/>35.3 million twenty-foot equivalent units ("TEUs") for the first six<br/>months of 2010 and total revenue grew 14% to HK\$17,697 million.<br/>The division reported EBIT of HK\$6,072 million, 35% higher than the<br/>same period last year, mainly due to higher throughput, improved<br/>operational efficiency from cost saving initiatives implemented last<br/>year, and a one-time gain of HK\$550 million as a result of marking an<br/>investment to market value as required under the Hong Kong Financial<br/>Reporting Standards.
- **Property and Hotels** The property and hotels division reported total revenue of HK\$7,127 million, an 8% increase compared to the comparable period last year. Gross rental income of HK\$1,934 million was 2% higher than the same period last year, with the rental properties portfolio 97% let. Development profits in the first six months of 2010 were in line with the comparable period last year, and arose mainly from the completion and sale of property units in various residential projects in Mainland China, Singapore and Hong Kong. The hotel operations also reported earnings growth. This division's total EBIT increased 6% to HK\$3,428 million.
- **Retail** The retail division delivered revenue and strong EBIT growth compared to the first half of 2009, despite weak consumer sentiment in some of its overseas operations. The retail division reported sales growth of 8% to HK\$57,510 million. In local currencies, EBIT increased 54%, and in Hong Kong dollars increased 52% to HK\$2,853 million, driven by management's strong improvements to the division's cost structure, inventory management and operational efficiencies, and continuing expansion in high growth markets.
- **Cheung Kong Infrastructure** CKI, a listed subsidiary, announced its group turnover and its share of jointly controlled entities' turnover totalling HK\$1,891 million and profit attributable to shareholders of HK\$2,029 million, compared to a profit of HK\$3,885 million in the first half of 2009. The decrease is due to several factors, most notably a gain of HK\$1,264 million on disposal of the Mainland power plants in 2009; the loss of three months related earnings contribution of HK\$262 million; favourable 2009 UK tax adjustments of HK\$148 million; and the impact from foreign exchange movements of HK\$512 million. Excluding these factors, CKI's profit attributable to shareholders for the first six months of 2010 increased 19%.

CKI announced on 30 July that a joint venture, in which it and its associated company Hongkong Electric Holdings each have a 40% interest, made an irrevocable offer to acquire electricity distribution businesses in the United Kingdom with a total offer price of £5,775 million and have been granted a period of exclusivity to finalise the transaction.

- Husky Energy Husky Energy, a listed associate company, announced sales and operating revenues of C\$9,039 million, 19% above the comparable period last year. Average total upstream production during the first six months of 2010 was 289,700 barrels of oil equivalent per day ("BOEs per day") compared to 329,600 BOEs per day in the first half of 2009. Net earnings of C\$611 million in the first six months of 2010 were 19% lower than the comparable period last year, reflecting lower production, lower refining margins in the US operations and the impact of a stronger Canadian dollar.
- **Finance and Investments** The Group's EBIT from its finance and investments operations represents returns earned on the Group's holdings of cash and liquid investments and amounted to HK\$935 million, 62% below the comparable period last year, mainly due to lower market interest rates and one-time profits of HK\$1,135 million realised in the comparable first half of 2009 from the repurchase of some of the Group's bonds, the disposal of certain listed equity investments and foreign exchange gains.

During the first six months of 2010, the Group refinanced and repaid debts as they matured and repaid early certain other long-term borrowings and notes totalling HK\$15,846 million and extended the maturity profile of the Group's long-term debts. At 30 June 2010, the Group's consolidated cash and liquid investments totalled HK\$106,510 million and consolidated debt amounted to HK\$250,695 million. Consolidated net debt, net of cash and liquid investments, amounted to HK\$144,185 million, a reduction of HK\$25,513 million or 15% compared to HK\$169,698 million as at 30 June 2009, and an increase of HK\$830 million or less than 1% compared to HK\$143,355 million as at 31 December 2009.

HutchisonHutchison Telecommunications Hong Kong Holdings ("HTHKH"), aTelecommunicationsIisted subsidiary with telecommunications operations in Hong KongHong Kongand Macau, announced turnover of HK\$4,283 million and net profit<br/>attributable to shareholders of HK\$361 million, a 5% and 41% increase<br/>respectively over the same period last year. At 30 June 2010, HTHKH<br/>announced its total mobile active customer base in Hong Kong and<br/>Macau had reached 3.1 million.

Hutchison<br/>TelecommunicationsFollowing implementation of a Scheme of Arrangement to privatise<br/>HTIL and payments by the Group to HTIL's non-controlling interest<br/>totalling HK\$4,199 million or HK\$2.2 per HTIL share, HTIL became a<br/>wholly-owned subsidiary of the Group after 24 May 2010. The<br/>Group's start-up mobile operations in Indonesia, Vietnam and its Sri<br/>Lanka and Thailand operations reported total revenue of HK\$1,195<br/>million and LBIT of HK\$869 million for the period, a decrease<br/>compared to the EBIT of HK\$166 million for the comparable period<br/>last year, mainly reflecting the decreased contribution from its Israeli<br/>telecommunications operation which was disposed of in October 2009,

partially offset by one-time compensation contributions from certain suppliers. Excluding the EBIT contribution of its Israeli telecommunications operation prior to disposition in the comparable period's results and the one-time compensation contributions in both years, recurring LBIT from ongoing operations increased 39%. At 30 June 2010, these operations had a mobile customer base of 19.0 million, a 49% increase during the first half of the year.

**3 Group** The Group's registered 3G customer base increased 6% during the first half of the year and currently totals over 27.8 million customers. The **3** Group's customer base includes over 5.0 million mobile broadband access customers, a 16% increase during the first half of the year.

Average revenue per active user ("ARPU"), on a 12-month trailing average active customer basis, increased by 1% to  $\notin$ 28.58 compared to full year 2009. Excluding the effect of the depreciation of Euro against other European currencies and Australian dollar, ARPU decreased 4% compared to full year 2009, mainly due to an increased proportion of mobile broadband access customers in the **3** Group's customer base. Although ARPU declined marginally in local currencies, total revenue in local currencies increased 7% due to continued customer growth particularly in the high value segment. After translation to Hong Kong dollars, **3** Group's total revenue increased 13% to HK\$29,859 million.

3 Group achieved EBITDA after all customer acquisition costs and retention costs ("CACs") of HK\$3,627 million, a HK\$3,447 million increase from the HK\$180 million reported for the comparable period last year. Included in EBITDA are one-time contributions from certain suppliers totalling approximately HK\$1,012 million. The significant increase in the 3 Group's EBITDA mainly reflects revenue growth and reduced operating, acquisition and retention costs. Gross margin as a percentage of revenues for the 3 Group overall increased by 1.8 percentage-points compared to the same period in 2009. All operations achieved either reduced LBIT or a turnaround to EBIT positive results compared to the same period last year and as a result, LBIT for the 3 Group as a whole was reduced to HK\$998 million, an 82% reduction compared to total LBIT of HK\$5,451 million for the comparable period in 2009. LBIT reduced mainly due to the 3 Group's increase in EBITDA as well as a reduction in amortisation of **3** UK's licence costs of HK\$1,400 million compared to the first half of 2009. Excluding the effect of the revised licence amortisation, LBIT reduced 56% and in local currencies, reduced 57%.

Barring any significant adverse market developments or regulatory developments, management expects the **3** Group to make a positive contribution to the Group's full year EBIT results this year.

Outlook The major global economies and industries have each, to varying degrees, continued to recover modestly from the financial crisis which had severely affected global economic activities throughout 2009. Although there is continuing volatility in the financial markets, the operating environment of the Group's businesses has been positive and as a result they are able to report solid improvements in the underlying businesses and results. The economies of the Mainland and Hong Kong have generally enjoyed a more robust recovery, benefiting from the support of Government policies and initiatives.

The Group's global operations performed satisfactorily in the first half of 2010, including the improved **3** Group operations. Cash flow also improved significantly and, subject to any major asset acquisitions in the second half, the Group's net debt is expected to be further reduced by the end of 2010. In the current economic environment, the Group will continue to focus on operational and financial disciplines while investing where good opportunities to expand its core businesses arise. Barring major unforeseen circumstances, the Group has very healthy development prospects and a promising future. I have full confidence in the Group's near, medium and long term growth.

I would like to thank the Board of Directors and all employees around the world for their loyalty, diligence, professionalism, and contributions to the Group.

Li Ka-shing Chairman Hong Kong, 5 August 2010

# SUPPLEMENTARY INFORMATION AND KEY BUSINESS INDICATORS

Hutchison Whampoa Limited's Group results can be summarised as below: In HK\$ Millions

	For the six months ended 30 June		%		
	2010	2009	2010	2009	Change
<u>REVENUE</u> <sup>1</sup>					
PORTS AND RELATED SERVICES	17,697	15,556	14%	13%	14%
PROPERTY AND HOTELS	7,127	6,628	6%	6%	8%
RETAIL	57,510	53,444	47%	47%	8%
CHEUNG KONG INFRASTRUCTURE	7,558	7,528	6%	6%	0%
HUSKY ENERGY	23,513	16,965	19%	15%	39%
FINANCE & INVESTMENTS	937	1,033	1%	1%	-9%
HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS	4,283	4,097	3%	3%	5%
HUTCHISON TELECOMMUNICATIONS INDIVIDUATIONAL	1,195	801	1%	1%	49%
HUTCHISON TELECOMMUNICATIONS INTERNATIONAL HUTCHISON TELECOMMUNICATIONS INTERNATIONAL - ISRAELI OPERATION	1,175	5,610	0%	5%	-100%
	-				
OTHERS	3,253	2,986	3%	3%	9%
TOTAL REVENUE OF ESTABLISHED BUSINESSES	123,073	114,648	100%	100%	7%
3 GROUP	29,859	26,380			13%
TOTAL REVENUE	152,932	141,028			8%
EARNINGS BEFORE INTEREST EXPENSE AND TAXATION ("EBIT") <sup>1</sup>					
ESTABLISHED BUSINESSES: PORTS AND RELATED SERVICES	6 070	4 497	34%	25%	35%
PROPERTY AND HOTELS	6,072 3,428	4,487 3,239	54% 19%	23% 18%	55% 6%
RETAIL	2,853	1,873	19%	10%	52%
CHEUNG KONG INFRASTRUCTURE	3,408	3,663	10%	20%	-7%
HUSKY ENERGY	1,722	1,998	10%	11%	-14%
FINANCE & INVESTMENTS	935	2,478	5%	14%	-62%
HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS	525	308	3%	2%	70%
HUTCHISON TELECOMMUNICATIONS INTERNATIONAL	(869)	(1,011)	-5%	-6%	14%
HUTCHISON TELECOMMUNICATIONS INTERNATIONAL - ISRAELI OPERATION	-	1,177	0%	7%	-100%
OTHERS	(83)	(84)	-1%	-1%	1%
EBIT OF ESTABLISHED BUSINESSES	17,991	18,128	100%	100%	-1%
3 GROUP <sup>2</sup> :					
EBITDA OF 3 GROUP BEFORE ALL CACs	11,402	8,073			41%
CACs	(7,775)	(7,893)			1%
EBITDA OF 3 GROUP	3,627	180			1915%
- Depreciation	(3,903)	(3,693)			-6%
- Amortisation of licence fees and other rights	(722)	(1,938)			63%
LBIT OF 3 GROUP	(998)	(5,451)			82%
TOTAL EBIT BEFORE THE FOLLOWING	16,993	12,677			34%
CHANGE IN FAIR VALUE OF INVESTMENT PROPERTIES	910	700			30%
PROFITS ON DISPOSAL OF INVESTMENTS	-	4,655			-100%
TOTAL EBIT	17,903	18,032			-1%
INTEREST EXPENSES AND FINANCE COSTS - Company and subsidiary companies	(4,059)	(5,078)			20%
- Share of associated companies and jointly controlled entities	(2,078)	(1,435)			-45%
	(6,137)	(6,513)			6%
PROFIT BEFORE TAX	11,766	11,519			2%
TAX <sup>1</sup>					
- Current tax - Deferred tax	(2,812) (253)	(3,835) 696			27% -136%
	(3,065)	(3,139)			2%
PROFIT AFTER TAX	8,701	8,380			4%
NON-CONTROLLING INTERESTS <sup>1</sup>	(2,251)	(2,620)			14%
PROFIT ATTRIBUTABLE TO SHAREHOLDERS	6,450	5,760			12%
		2,.00			

Note 1 Includes share of associated companies and jointly controlled entities

Note 2 Includes 3G operations in UK, Ireland, Italy, Australia, Sweden, Denmark, Norway and Austria.

# SUPPLEMENTARY INFORMATION AND KEY BUSINESS INDICATORS

Note: All comparing against the performance in the first six months of 2009 unless indicated otherwise

# **Established Businesses**

## Ports and Related Services

Total revenue	increased 14%
EBIT	increased 35%
Contributed 14% and 34% respectively to total revenue and EBIT of the Group's established	
businesses.	

Major contributors to the division's overall 17% throughput growth were:

	Increase
Hong Kong and the Mainland	15%
Asia (excluding Hong Kong and the Mainland)	21%
Europe	16%
The Americas	21%

Major contributors to the division's overall 35% EBIT increase were:

	Increase
Hong Kong and the Mainland	13%
The Americas	59%
Asia (excluding Hong Kong and the Mainland)	14%
Europe	4%

#### **Property and Hotels**

Total revenue	increased 8%	
EBIT	increased 6%	
Contributed 6% and 19% respectively to total revenue and EBIT of the Group's established		
businesses.		

The Group's current attributable landbank (including direct interests and its proportionate share of interests held by joint ventures, associates and jointly controlled entities) can be developed into 93 million square feet of mainly residential property, of which 96% is situated in the Mainland, 3% in the UK and overseas and 1% in Hong Kong. This landbank comprises 45 projects in 20 cities and is expected to be developed in a phased manner over several years. The increase in property valuation, before deferred tax expense, of HK\$910 million in the first half of 2010 relates primarily to the increase in market value for investment properties under development.

Retail		
Total revenue	increased 8% (increased 7% in local	
	currencies)	
EBIT	increased 52% (increased 54% in local	
	currencies)	
Contributed 47% and 16% respectively to total revenue and EBIT of the Group's established		
businesses.		

The number of retail outlets increased during the period and currently totals over 8,900 outlets in 34 markets worldwide. The retail division is expanding organically into markets with high growth potential and at the same time continuing to control costs and focus on maintaining margins in the current economic environment.

# Cheung Kong Infrastructure, subsidiary listed on Stock Exchange of Hong Kong

Announced group turnover and its share of	decreased 15%
jointly controlled entities' turnover	
Announced profit attributable to shareholders	decreased 48% (increased 19% excluding a
	gain on disposal of three power plants and the
	three months related earnings, favourable
	2009 UK tax adjustments and the impact of
	foreign exchange movements)
Contributed 6% and 19% respectively to total revenue and EBIT of the Group's established	
businesses.	-

# Husky Energy, associated company listed on Toronto Stock Exchange

Announced sales and operating revenues, in C\$	increased 19%	
Announced net earnings, in C\$	decreased 19%	
Contributed 19% and 10% respectively to total revenue and EBIT of the Group's established		
businesses.		

# Hutchison Telecommunications Hong Kong Holdings, subsidiary listed on Stock Exchange of Hong Kong

0 0		
Announced turnover	increased 5%	
Announced profit attributable to shareholders	increased 41%	
Contributed 3% to both total revenue and EBIT of the Group's established businesses.		

internison i elecommunications international, whony owned substantly after 24 may 2010	
Total revenue	decreased 81% (increased 49% excluding
	revenue from its Israeli telecommunications
	operation disposed of in second half of 2009)
LBIT	Losses increased 39% excluding the
	comparable period's EBIT of its Israeli
telecommunications operation disposed of in	
second half of 2009 and one-time	
	compensation contributions in both periods
Contributed 1% and a negative 5% respectively to total revenue and EBIT of the Group's	

# Hutchison Telecommunications International, wholly owned subsidiary after 24 May 2010

LBIT includes one-time compensation contributions from certain major suppliers of approximately HK\$624 million in the first six months of 2010 (30 June 2009 – HK\$66 million).

3 Group	
Total revenue	increased 13% (increased 7% in local
	currencies)
EBITDA after all CACs	EBITDA of HK\$3,627 million, compared to
	HK\$180 million in the same period last year
Total LBIT	LBIT reduced by 82% (reduced 82% in local
	currencies). LBIT reduced by 56% after
	excluding the reduction of HK\$1,400 million
	in licence amortisation resulting from an
	indefinite extension of the 3 UK
	telecommunications licence in the second half
	of 2009

The useful life of the **3** UK licence was revised on the basis of a Statutory Instrument laid before the UK houses of Parliament, which inter alia changes the life of the licence to indefinite.

# **3 Group Overall**

established businesses.

	30 June 2010	30 June 2009
Weighted average per customer acquisition cost, on a	<b>€</b> 99	€131
12-month trailing average basis – reduced 24%		
Contract customers as a percentage of total registered	53%	53%
customer base		
Average monthly customer churn rate – total	2.6%	2.4%
registered customer base		
Average monthly customer churn rate – total contract	1.9%	1.7%
registered customer base		
Active customers as a percentage of total registered	83%	83%
customer base		
Active contract customers as a percentage of total	98%	96%
contract registered customer base		

## **Key Business Indicators**

	Customer Base					
-	Registered Customers at 4 August 2010 ('000)			U	tered Customer Growtl m 31 December 2009 30 June 2010	. ,
-	Prepaid	Postpaid	Total	Prepaid	Postpaid	Total
Italy	5,656	3,378	9,034	-1%	3%	-
UK	2,685	3,586	6,271	25%	-1%	9%
Australia <sup>(1)</sup>	3,253	4,237	7,490	9%	7%	8%
Sweden & Denmark	216	1,513	1,729	9%	9%	9%
Austria	236	737	973	13%	7%	8%
Ireland	332	222	554	17%	13%	15%
3 Group Total	12,378	13,673	26,051	7%	4%	6%
Hong Kong and Macau <sup>(2)</sup>	356	1,462	1,818	56%	4%	11%
Total	12,734	15,135	27,869	8%	4%	6%

_				Customer Ser	vice Revenue			
_	Revenue for the six months ended 30 June 2010 (millions)						(%) compared hs ended 30 Ju	
		% of total		% of total			Revenue	
	Prepaid	Revenue	Postpaid	Revenue	Total	Prepaid	Postpaid	Total
_								
Italy	€170.2	20%	€674.7	80%	<b>€</b> 844.9	-23%	10%	1%
UK	£81.6	12%	£604.9	88%	£686.5	10%	-11%	-9%
Australia <sup>(3)</sup>	A\$256.2	24%	A\$814.7	76%	A\$1,070.9	204%	5%	24%
Sweden & Denmark	SEK85.6	3%	SEK3,057.9	97%	SEK3,143.5	50%	17%	18%
Austria	€3.3	3%	€95.0	97%	€98.3	46%	19%	20%
Ireland	€9.0	22%	€31.6	78%	€40.6	-6%	15%	9%

	12-month Trailing Average Revenue per Active User ("ARPU") <sup>(4)</sup> to 30 June 2010						
_	Total				Non-voice		
_	Prepaid	Postpaid	Blended Total	% Variance compared to 31 December 2009	ARPU	% of total ARPU	
Italy	€10.18	€35.90	€23.21	-1%	€9.08	39%	
UK	£9.15	£30.34	£24.07	-10%	£9.07	38%	
Australia <sup>(3)</sup>	A\$29.72	A\$71.47	A\$53.48	-4%	A\$21.07	39%	
Sweden & Denmark	SEK115.39	SEK357.04	SEK338.39	-3%	SEK143.00	42%	
Austria	€9.69	€23.69	€22.65	-5%	€11.43	51%	
Ireland	€13.11	€31.95	€23.99	1%	€13.11	55%	
<b>3</b> Group Average	€13.57	€37.66	€28.58	1%	€11.35	40%	
<b>3</b> Group Average (without FX impact)	€12.71	€35.86	€27.14	-4%	€10.76	40%	

Note 1: Active customers (including customers of mobile virtual network operators ("MVNOs")) at 30 June 2010 as announced by listed subsidiary HTAL updated for net additions to 4 August 2010.

Note 2: Hong Kong and Macau active customers at 30 June 2010 as announced by listed subsidiary HTHKH, updated for net additions to 4 August 2010.

Note 3: Revenue and ARPU (excluding ARPU from MVNOs) at 30 June 2010 as announced by listed subsidiary HTAL. Note 4: ARPU equals total revenue excluding handset and connection revenues, divided by the average number of active customers during the period, where an active customer is one that has generated revenue from either an outgoing or incoming call or 3G service in the preceding three months.

# Italy

Customer service revenue, in EURO	increased 1%
LBIT, in EURO	reduced 65% to €73 million

LBIT includes a one-time contribution from certain suppliers of 0 million in the first six months of 2010.

	30 June 2010	30 June 2009
Contract customers as a percentage of total registered	38%	34%
customer base		
Average monthly customer churn rate – total	2.3%	2.3%
registered customer base		
Average monthly customer churn rate – total contract	2.2%	2.2%
registered customer base (accounts for 80% of the		
revenue base)		
Active customers as a percentage of total registered	67%	66%
customer base		
Active contract customers as a percentage of total	95%	90%
contract registered customer base		

# UK

Customer service revenue, in GBP	decreased 9%
LBIT, in GBP	reduced 87% to £20 million

	30 June 2010	30 June 2009
Contract customers as a percentage of total registered customer base	58%	70%
Average monthly customer churn rate – total registered customer base	3.2%	3.0%
Average monthly customer churn rate – total contract registered customer base (accounts for 88% of the revenue base)	2.3%	1.7%
Active customers as a percentage of total registered customer base	84%	91%
Active contract customers as a percentage of total contract registered customer base	97%	97%

# Hutchison Telecommunications Australia ("HTAL"), subsidiary listed on Australian Securities Exchange

increased 24%
rnaround to profit attributable to
reholders position of A\$18 million
mpared to a loss of A\$36 million,
uding the comparable period's gain
A\$587 million on the merger of <b>3</b>
stralia with Vodafone Australia in
June 2009
naround to EBIT of A\$65 million
npared to a LBIT of A\$37 million,
uding the comparable period's gain
A\$587 million as mentioned above

# **Sweden and Denmark (combined)**

Combined customer service revenue, in SEK	increased 18%
Combined LBIT turnaround to EBIT, in SEK	turnaround 105% to EBIT of SEK16 million

	30 June 2010	30 June 2009
Contract customers as a percentage of total registered	88%	89%
customer base		
Average monthly customer churn rate – total	2.2%	2.1%
registered customer base		
Active customers as a percentage of total registered	96%	96%
customer base		
Active contract customers as a percentage of total	100%	100%
contract registered customer base		

# Austria

Customer service revenue, in EURO	increased 20%
LBIT turnaround to EBIT, in EURO	turnaround 108% to EBIT of €3 million

EBIT includes a one-time contribution from certain suppliers of 52 million in the first six months of 2010.

	30 June 2010	30 June 2009
Contract customers as a percentage of total registered	77%	76%
customer base		
Average monthly customer churn rate – total	1.1%	1.4%
registered customer base		
Active customers as a percentage of total registered	83%	80%
customer base		
Active contract customers as a percentage of total	100%	99%
contract registered customer base		

# Ireland

Customer service revenue, in EURO	increased 9%
LBIT, in EURO	reduced 15% to €19 million

	30 June 2010	30 June 2009
Contract customers as a percentage of total registered	40%	41%
customer base		
Average monthly customer churn rate – total	0.9%	1.0%
registered customer base		
Active customers as a percentage of total registered	56%	67%
customer base		
Active contract customers as a percentage of total	83%	89%
contract registered customer base		

# Hutchison Whampoa Limited Condensed Consolidated Income Statement

for the six months ended 30 June 2010

		Unaud		
		2010	2009	
	Note	HK\$ millions	HK\$ millions	
Company and subsidiary companies:				
Revenue	3	97,760	100,530	
Cost of inventories sold		(36,565)	(34,680)	
Staff costs		(13,655)	(13,940)	
Telecommunications customer acquisition costs		(6,394)	(8,440)	
Depreciation and amortisation	3	(7,287)	(9,789)	
Other operating expenses		(25,251)	(28,964)	
Change in fair value of investment properties		-	67	
Profit on disposal of investments and others	4	-	4,655	
Share of profits less losses after tax of:				
Associated companies		2,424	2,688	
Jointly controlled entities		3,163	2,469	
	3	14,195	14,596	
Interest and other finance costs	5	(4,059)	(5,078)	
Profit before tax		10,136	9,518	
Current tax charge	6	(1,513)	(1,438)	
Deferred tax credit	6	76	301	
Profit after tax		8,699	8,381	
Allocated as : Profit attributable to non-controlling interests		(2,249)	(2,621)	
Profit attributable to shareholders of the Company	7	6,450	5,760	
Earnings per share for profit attributable to shareholders of the Company	8	HK\$ 1.51	HK\$ 1.35	

Details of interim dividend payable to the shareholders of the Company are set out in note 9.

# Hutchison Whampoa Limited Condensed Consolidated Statement of Financial Position

at 30 June 2010

	Note	Unaudited 30 June 2010 HK\$ millions	As restated Note 2 31 December 2009 HK\$ millions
ASSETS			
Non-current assets			
Fixed assets		166,457	176,192
Investment properties		42,334	42,323
Leasehold land		28,138	29,191
Telecommunications licences Goodwill		63,427 26,110	70,750
Brand names and other rights		<b>6,348</b>	28,858 7,351
Associated companies		87,725	84,748
Interests in joint ventures		52,273	51,568
Deferred tax assets		13,588	14,657
Other non-current assets		7,639	5,286
Liquid funds and other listed investments		23,611	23,213
		517,650	534,137
Current assets	10	82 800	02 521
Cash and cash equivalents Trade and other receivables	10 11	82,899 50,418	92,521 48,146
Inventories	11	50,418 15,634	48,140
		148,951	157,260
Current liabilities			
Trade and other payables	12	69,732	73,029
Bank and other debts		23,632	17,589
Current tax liabilities		3,183	3,249
		96,547	93,867
Net current assets		52,404	63,393
Total assets less current liabilities		570,054	597,530
Non-current liabilities			
Bank and other debts		231,864	242,851
Interest bearing loans from non-controlling shareholders		13,303	13,424
Deferred tax liabilities		13,298	13,355
Pension obligations		2,192	2,436
Other non-current liabilities		3,760	4,520
		264,417	276,586
Net assets		305,637	320,944
CAPITAL AND RESERVES		1 066	1 066
Share capital Reserves		1,066 271,921	1,066 282,465
			202,103
Total shareholders' funds		272,987	283,531
Non-controlling interests		32,650	37,413
Total equity		305,637	320,944
		HWL 2010	Interim Results
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# Notes

#### 1 Basis of preparation

These unaudited condensed interim accounts are prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34, Interim Financial Reporting, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("HKSE"). These interim accounts should be read in conjunction with the 2009 annual accounts.

#### 2 Significant accounting policies

These interim accounts have been prepared under the historical cost convention except for certain properties and financial instruments which are stated at fair values.

In the current period, the Group has adopted all of the new and revised standards, amendments and interpretations issued by the HKICPA that are relevant to the Group's operations and mandatory for annual periods beginning 1 January 2010. The adoption of these new and revised standards, amendments and interpretations has introduced certain changes to the terminology in the Group's accounts in 2010 (where the terms "non-controlling interests" and "non-controlling shareholders" replace "minority interests" and "minority shareholders", respectively) and has also resulted in a change to the Group's accounting policies in respect of classification of land leases, business combinations, and acquisitions and disposals of ownership interests in subsidiaries, associated companies and joint ventures that has affected the amount reported for the current period. Except for these changes, the accounting policies applied in these interim accounts are consistent with those applied in the 2009 annual accounts.

#### Classification of leases of land

The amendments to HKAS 17 "Leases" are effective for the Group with effect from 1 January 2010. Amendments to HKAS 17 require that the classification of leases is based on the extent to which the risks and rewards incidental to ownership of an asset lie with the lessor or the lessee. In particular, the amendments deleted the specific guidance in the standard which previously required that the land element in a lease is normally classified as an operating lease unless title to the land is expected to be passed to the lessee by the end of the lease term. Under the amended HKAS 17, a lease of land is classified as fixed assets if the lease transfers substantially all the risks and rewards incidental to ownership of the leasehold land to the lessee. The amendments to HKAS 17 are required to be applied retrospectively. Comparative information has been restated to reflect this change in accounting policy. The effect of the adoption of this change in accounting policy is a reclassification of certain leasehold land to fixed assets in the statement of financial position, as follows:

	30 June	31 December	1 January
	2010	2009	2009
	HK\$ millions	HK\$ millions H	K\$ millions
Decrease in leasehold land	(4,754)	(4,793)	(4,897)
Increase in fixed assets	4,754	4,793	4,897
	-	-	-

#### 2 Significant accounting policies (continued)

Business combinations, and acquisitions and disposals of ownership interests in subsidiaries, associated companies and joint ventures

HKFRS 3 (Revised) "Business combinations" and consequential amendments to HKAS 27 "Consolidated and separate financial statements" are effective for the Group prospectively with effect from 1 January 2010.

HKFRS 3 (Revised) introduces significant changes in the Group's accounting for business combinations. Changes affect the valuation of non-controlling interests, the accounting for transaction costs, the initial recognition and subsequent measurement of a contingent consideration. These changes impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs and future reported results. Furthermore, the revised standard changes the accounting for business combinations achieved in stages. Under HKFRS 3 (Revised), the Group's previously held interests in the acquired entity are re-measured to fair value at the date the Group attains control and the resulting gain or loss, if any, is recognised in the income statement, and any comprehensive income recognised in prior periods in relation to the previously held interests is also reclassified to the income statement, as if those interests were directly disposed of. Previously, the resulting gain or loss would have been dealt with as a movement in the revaluation surplus account in reserves, and the amount recognised in other comprehensive income in prior periods in relation to the previously held interests is also reclassified to the income statement. The principle adopted under HKFRS 3 (Revised) in relation to business combinations achieved in stages is applicable to acquisitions of associated and joint venture companies in stages.

HKAS 27 (Revised) requires that an increase or a decrease in ownership interest in a subsidiary that does not result in the Group losing control over the subsidiary is accounted for as a transaction with owners in their capacity as owners and is dealt with in reserves and attributed to the shareholders of the Company, with no impact to goodwill or income statement. Previously, such transactions impact goodwill and give rise to gains or losses. When control of a subsidiary is lost as a result of a transaction, event or other circumstances, HKAS 27 (Revised) requires that the Group derecognises all assets, liabilities and non-controlling interests at their carrying amounts. Any retained interest in the former subsidiary is recognised at its fair value at the date when the control is lost, with the resulting fair value re-measurement gain or loss being recognised in the income statement. Previously, the retained interest in the former subsidiary is recognised at its carrying amount at the date when the control is lost and it does not give rise to fair value re-measurement gain or loss.

The adoption of these revised standards has affected the accounting for acquisitions and transactions with non-controlling interests during the current period. Had the Group's previous accounting been followed, the Group's profit after tax for the period, before non-controlling interests, would be HK\$225 million lower and the Group's profit attributable to shareholders would be HK\$115 million lower.

#### **3** Operating segment information

The following presents information regarding the Group's operating segments for the six months ended 30 June 2010 and 2009. The column headed as Company and Subsidiaries refers to the Company and subsidiary companies' respective items. The column headed as Associates and JCE refers to the Group's share of associated companies' and jointly controlled entities' respective items.

Revenue from external customers is after elimination of inter-segment revenue. The amount eliminated attributable to Ports and related services is HK\$23 million (30 June 2009 - HK\$6 million), Property and hotels is HK\$156 million (30 June 2009 - HK\$186 million), Finance & Investments is HK\$8 million (30 June 2009 - HK\$5 million), Hutchison Telecommunications Hong Kong is HK\$62 million (30 June 2009 - nil), and Others is HK\$323 million (30 June 2009 - HK\$209 million).

The following is an analysis of the Group's revenue and results by operating segment:

	Revenue								
	Six month	Six months ended 30 June 2010				Six months ended 30 June			
	Company and	Associates			Company and	Associates			
	Subsidiaries	and JCE	Total		Subsidiaries	and JCE	Total		
	HK\$ millions H	IK\$ millions H	K\$ millions	% <sup>(a)</sup>	HK\$ millions	HK\$ millions	HK\$ millions	% <sup>(a)</sup>	
ESTABLISHED BUSINESSES									
Ports and related services	15,664	2,033	17,697	14%	13,635	1,921	15,556	13%	
Property and hotels	2,775	4,352	7,127	6%	2,588	4,040	6,628	6%	
Retail	47,752	9,758	57,510	47%	44,917	8,527	53,444	47%	
Cheung Kong Infrastructure	1,373	6,185	7,558	6%	1,062	6,466	7,528	6%	
Husky Energy	-	23,513	23,513	19%	-	16,965	16,965	15%	
Finance & Investments	757	180	937	1%	863	170	1,033	1%	
Hutchison Telecommunications Hong Kong	4,283	-	4,283	3%	4,097	-	4,097	3%	
Hutchison Telecommunications Internationa	l <b>1,195</b>	-	1,195	1%	801	-	801	1%	
Hutchison Telecommunications Internationa	1								
- Israeli Operation	-	-	-	-	5,610	-	5,610	5%	
Others	1,825	1,428	3,253	3%	1,796	1,190	2,986	3%	
Subtotal - Established businesses	75,624	47,449	123,073	100%	75,369	39,279	114,648	100%	
<b>TELECOMMUNICATIONS - 3 Group</b>	22,136	7,723	29,859		25,161	1,219	26,380		
	97,760	55,172	152,932		100,530	40,498	141,028		

			EBIT	Г (LBII					
	Six month	ns ended 30 June			Six months ended 30 June 2009				
	Company and	Associates		(	Company and	Associates			
	Subsidiaries	and JCE	Total		Subsidiaries	and JCE	Total		
	HK\$ millions I	HK\$ millions HI	K\$ millions	% <sup>(a)</sup> ]	HK\$ millions	HK\$ millions	HK\$ millions	% <sup>(a)</sup>	
ESTABLISHED BUSINESSES									
Ports and related services <sup>(c)</sup>	5,339	733	6,072	34%	3,823	664	4,487	25%	
Property and hotels	1,643	1,785	3,428	19%	1,464	1,775	3,239	18%	
Retail	2,342	511	2,853	16%	1,486	387	1,873	10%	
Cheung Kong Infrastructure	577	2,831	3,408	19%	827	2,836	3,663	20%	
Husky Energy	-	1,722	1,722	10%	-	1,998	1,998	11%	
Finance & Investments	755	180	935	5%	2,317	161	2,478	14%	
Hutchison Telecommunications Hong Kong	546	(21)	525	3%	316	(8)	308	2%	
Hutchison Telecommunications Internationa	al <sup>(d)</sup> (869)	-	(869)	-5%	(1,011)	-	(1,011)	-6%	
Hutchison Telecommunications Internationa	ıl								
- Israeli Operation	-	-	-	-	1,177	-	1,177	7%	
Others	(271)	188	(83)	-1%	(243)	159	(84)	-1%	
EBIT - Established businesses <sup>(b)</sup>	10,062	7,929	17,991	100%	10,156	7,972	18,128	100%	
TELECOMMUNICATIONS - 3 Group <sup>(e)</sup>			•						
EBIT before depreciation, amortisation and									
telecommunications CACs	7,872	3,530	11,402		7,575	498	8,073		
Telecommunications CACs	(5,707)	(2,068)	(7,775)		(7,554)	(339)	(7,893)		
EBIT before depreciation and amortisation	(3,107)	(2,000)	(1,113)	-	(7,554)	(339)	(7,893)		
and after telecommunications CACs	2,165	1,462	3,627		21	159	180		
Depreciation	(3,279)	(624)	(3,903)		(3,554)	(139)	(3,693)		
Amortisation of licence fees and other	(3,277)	(024)	(3,903)		(3,334)	(159)	(3,093)		
rights	(340)	(382)	(722)		(1,906)	(32)	(1,938)		
EBIT (LBIT) - Telecommunications	(340)	(302)	(122)	-	(1,500)	(32)	(1,550)		
- <b>3</b> Group <sup>(b)</sup>	(1,454)	456	(998)		(5,439)	(12)	(5,451)		
- <b>5</b> Gloup	(1,454)	450	()))		(3,439)	(12)	(3,431)		
Change in fair value of investment monortie		910	910		67	622	700		
Change in fair value of investment propertie		910	910		67	633	700		
Profit on disposal of investments					4		1		
and others (see note 4)		-	-	-	4,655	-	4,655		
EBIT	8,608	9,295	17,903		9,439	8,593	18,032		
EDII	0,000	,2,5	17,905		9,439	0,595	18,032		
Group's share of the following income state	ment								
items of associated companies	lineint								
and jointly controlled entities:									
Interest and other finance costs	-	(2,078)	(2,078)		-	(1,435)	(1,435)		
Current tax	-	(1,299)	(1,299)		-	(1, 433) (2, 397)	(2,397)		
Deferred tax	-	(329)	(329)		-	395	395		
Non-controlling interests	-	(32)	(32)		_	1	1		
Tion controlling interests	8,608	5,587	14,195	-	9,439	5,157	14,596		
	0,000	2,007	17,175	-	7,757	5,157	14,570	i -	

5 Operating segment mormation (	continueu)								
	Depreciation and amortisation								
	Six mon	ths ended 30 Ju	ine 2010	Six mon	ne 2009				
	Company and	Associates		Company and	Associates				
	Subsidiaries	and JCE	Total	Subsidiaries	and JCE	Total			
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions			
ESTABLISHED BUSINESSES									
Ports and related services	1,581	289	1,870	1,499	281	1,780			
Property and hotels	142	72	214	138	74	212			
Retail	910	194	1,104	939	177	1,116			
Cheung Kong Infrastructure	71	1,087	1,158	60	960	1,020			
Husky Energy	-	3,522	3,522	-	2,744	2,744			
Finance & Investments	33	-	33	33	-	33			
Hutchison Telecommunications Hong Kong	531	1	532	654	1	655			
Hutchison Telecommunications International	367	-	367	231	-	231			
Hutchison Telecommunications International									
- Israeli Operation	-	-	-	736	-	736			
Others	33	51	84	39	22	61			
Subtotal - Established businesses	3,668	5,216	8,884	4,329	4,259	8,588			
<b>TELECOMMUNICATIONS - 3 Group</b>	3,619	1,006	4,625	5,460	171	5,631			
	7,287	6,222	13,509	9,789	4,430	14,219			

	Capital expenditure				
	Siz	x months ended	1 30 June 2010		
	Fixed assets, investment properties and leasehold land HK\$ millions	munications licences	Brand names and other rights HK\$ millions	Total HK\$ millions	
ESTABLISHED BUSINESSES					
Ports and related services	2,480	-	-	2,480	
Property and hotels	27	-	-	27	
Retail	470	-	-	470	
Cheung Kong Infrastructure	20	-	-	20	
Husky Energy	-	-	-	-	
Finance & Investments	1	-	-	1	
Hutchison Telecommunications Hong Kong	488	-	8	496	
Hutchison Telecommunications International	1,020	-	-	1,020	
Hutchison Telecommunications International - Israeli Operation	-	-	-	-	
Others	63	-	-	63	
Subtotal - Established businesses	4,569	-	8	4,577	
TELECOMMUNICATIONS - 3 Group	3,797	10	9	3,816	
	8,366	10	17	8,393	

	Capital expenditure					
	Six months ended 30 June 2009					
	Fixed assets,					
	investment	Telecom-	Brand names			
	properties and	munications	and			
	leasehold land	licences	other rights	Total		
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions		
ESTABLISHED BUSINESSES						
Ports and related services	2,104	-	-	2,104		
Property and hotels	32	-	-	32		
Retail	357	-	-	357		
Cheung Kong Infrastructure	38	-	-	38		
Husky Energy	-	-	-	-		
Finance & Investments	10	-	-	10		
Hutchison Telecommunications Hong Kong	560	-	23	583		
Hutchison Telecommunications International	1,706	-	-	1,706		
Hutchison Telecommunications International - Israeli Operation	735	-	-	735		
Others	17	-	-	17		
Subtotal - Established businesses	5,559	-	23	5,582		
TELECOMMUNICATIONS - 3 Group	3,299	-	15	3,314		
	8,858	-	38	8,896		

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Additional disclosures on geographical location are shown below:

		Revenue						
	Six mon	Six months ended 30 June 2010			Six mon	ths ended 30 Ju	ne 2009	
	Company and	Company and Associates			Company and	Associates		
	Subsidiaries	and JCE	Total		Subsidiaries	and JCE	Total	
	HK\$ millions	<b>HK\$ millions</b>	HK\$ millions	%	HK\$ millions	HK\$ millions	HK\$ millions	%
Hong Kong	21,603	5,796	27,399	18%	19,935	4,909	24,844	18%
Mainland China	11,932	4,913	16,845	11%	9,891	6,605	16,496	12%
Asia and Australia	9,945	11,107	21,052	14%	17,738	3,036	20,774	15%
Europe	50,847	9,620	60,467	39%	49,909	8,546	58,455	41%
Americas and others	3,433	23,736	27,169	18%	3,057	17,402	20,459	14%
	97,760	55,172	152,932	100%	100,530	40,498	141,028	100%

	EBIT (LBIT) <sup>(b)</sup>							
	Six months ended 30 June 2010				Six months ended 30 June 2009			
	Company and	Associates			Company and	Associates		
	Subsidiaries	and JCE	Total		Subsidiaries	and JCE	Total	
	HK\$ millions	HK\$ millions	HK\$ millions	%	HK\$ millions	HK\$ millions	HK\$ millions	%
Hong Kong	4,223	2,327	6,550	36%	2,389	2,018	4,407	24%
Mainland China	2,704	1,780	4,484	25%	2,152	2,679	4,831	27%
Asia and Australia	1,322	1,661	2,983	17%	2,323	502	2,825	16%
Europe	37	870	907	5%	(3,756)	757	(2,999)	-17%
Americas and others	322	1,747	2,069	12%	1,609	2,004	3,613	20%
Change in fair value of								
investment properties	-	910	910	5%	67	633	700	4%
Profit on disposal of investments and others (see note 4)					4,655		4,655	26%
EBIT	8,608	9,295	17,903	100%	9,439	8,593	18,032	100%
Group's share of the following inco items of associated companies	ome statement							
and jointly controlled entities:								
Interest and other finance costs	-	(2,078)	(2,078)		-	(1,435)	(1,435)	
Current tax	-	(1,299)	(1,299)		-	(2,397)	(2,397)	
Deferred tax	-	(329)	(329)		-	395	395	
Non-controlling interests	-	(2)	(2)			1	1	
	8,608	5,587	14,195		9,439	5,157	14,596	

	Capital expenditure			
	S	ix months ended	1 30 June 2010	
	Fixed assets,			
	investment	Telecom-	Brand names	
	properties and	munications	and	
	leasehold land	licences	other rights	Total
	HK\$ millions	HK\$ millions	HK\$ millions	HK\$ millions
Hong Kong	616	-	7	623
Mainland China	361	-	-	361
Asia and Australia	1,260	-	-	1,260
Europe	5,167	10	9	5,186
Americas and others	962	-	1	963
	8,366	10	17	8,393
		Capital exp	penditure	
		Capital exp Six months ender		
	Fixed assets,	· · · · ·		
		· · · · ·		
	Fixed assets,	Six months ende	d 30 June 2009	
	Fixed assets, investment properties and leasehold land	Six months ender Telecom- munications licences	d 30 June 2009 Brand names and other rights	Total
	Fixed assets, investment properties and leasehold land HK\$ millions	Six months ender Telecom- munications	d 30 June 2009 Brand names and other rights HK\$ millions	HK\$ millions
Hong Kong	Fixed assets, investment properties and leasehold land <u>HK\$ millions</u> 697	Six months ender Telecom- munications licences	d 30 June 2009 Brand names and other rights	HK\$ millions 720
Mainland China	Fixed assets, investment properties and leasehold land HK\$ millions 697 221	Six months ender Telecom- munications licences HK\$ millions	d 30 June 2009 Brand names and other rights HK\$ millions	HK\$ millions 720 221
Mainland China Asia and Australia	Fixed assets, investment properties and leasehold land <u>HK\$ millions</u> 697 221 3,122	Six months ender Telecom- munications licences HK\$ millions	d 30 June 2009 Brand names and other rights HK\$ millions 23 -	HK\$ millions 720 221 3,122
Mainland China Asia and Australia Europe	Fixed assets, investment properties and leasehold land <u>HK\$ millions</u> 697 221 3,122 4,166	Six months ender Telecom- munications licences HK\$ millions	d 30 June 2009 Brand names and other rights HK\$ millions 23	HK\$ millions 720 221 3,122 4,181
Mainland China Asia and Australia	Fixed assets, investment properties and leasehold land <u>HK\$ millions</u> 697 221 3,122	Six months ender Telecom- munications licences HK\$ millions	d 30 June 2009 Brand names and other rights HK\$ millions 23 -	HK\$ millions 720 221 3,122

(a) The percentages shown represent the contributions to total revenues and EBIT of established businesses.

(b) Earnings (losses) before interest expense and tax ("EBIT" or "LBIT") represents the EBIT (LBIT) of the Company and subsidiary companies as well as the Group's share of the EBIT (LBIT) of associated companies and jointly controlled entities. EBIT (LBIT) is defined as earnings (losses) before interest expense and other finance costs and tax. Information concerning EBIT (LBIT) has been included in the Group's financial information and consolidated financial statements and is used by many industries and investors as one measure of profit (loss) from operations. The Group considers EBIT (LBIT) to be an important performance measure which is used in the Group's internal financial and management reporting to monitor business performance. EBIT (LBIT) is therefore presented as a measure of segment profit or loss in accordance with HKFRS 8. EBIT (LBIT) is not a measure of financial performance under generally accepted accounting principles in Hong Kong and the EBIT (LBIT) should not necessarily be construed as an alternative to profit (loss) from operations as determined in accordance with generally accepted accounting principles in Hong Kong.

"EBIT - Established businesses" and "EBIT (LBIT) - Telecommunications - **3** Group" are presented before the change in fair value of investment properties and profit on disposal of investments and others.

- (c) Included in EBIT of Ports and related services for the six months ended 30 June 2010 are valuation gains totalling HK\$550 million in relation to an available-for-sale investment. These gains were previously recorded directly into reserves but are currently recognised in this period's income statement as a result of the investment becoming an associated company in the period (see note 2).
- (d) Included in EBIT of Hutchison Telecommunications International for the six months ended 30 June 2010 are contributions from certain suppliers amounting to HK\$624 million (30 June 2009 HK\$66 million).
- (e) Included in EBIT (LBIT) of Telecommunications 3 Group for the six months ended 30 June 2010 are contributions from certain suppliers amounting to HK\$1,012 million (30 June 2009 nil). Included in comparable EBIT (LBIT) of Telecommunications 3 Group for the six months ended 30 June 2009 is amortisation of 3 UK's licence costs of HK\$1,400 million. As reported in the 2009 annual accounts, the amortisation of 3 UK licence ceased following the introduction of a Statutory Instrument to the UK houses of Parliament, which inter alia changes the life of the licence to indefinite.

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#### 4 Profit on disposal of investments and others

	Six months end	ed 30 June
	2010	2009
	HK\$ millions	HK\$ millions
ESTABLISHED BUSINESSES		
Gain on disposal of equity interest in three power plants in Mainland China	-	847
Profit on disposal of certain telecommunications tower assets in Indonesia	-	167
TELECOMMUNICATIONS - 3 Group		
Gain on merger of 3 Australia with Vodafone's Australian operations	-	3,641
	-	4,655

#### 5 Interest and other finance costs

	Six months end	ed 30 June
	2010	2009
	HK\$ millions	HK\$ millions
Interest on borrowings	3,789	4,803
Amortisation of loan facilities fees and premiums or discounts relating to borrowings	117	120
Notional non-cash interest accretion	202	179
Other finance costs	42	141
	4,150	5,243
Less: interest capitalised	(91)	(165)
	4,059	5,078

Notional non-cash interest accretion represents notional adjustments to accrete the carrying amount of certain obligations recognised in the statement of financial position such as asset retirement obligation to the present value of the estimated future cash flows expected to be required for their settlement in the future.

#### 6 Tax

U Tax	Six months ended 30 June	
	2010	2009
	HK\$ millions	HK\$ millions
Current tax charge		
Hong Kong	264	245
Outside Hong Kong	1,249	1,193
	1,513	1,438
Deferred tax charge (credit)		
Hong Kong	140	(255)
Outside Hong Kong	(216)	(46)
	(76)	(301)
	1,437	1,137

Hong Kong profits tax has been provided for at the rate of 16.5% (30 June 2009 - 16.5%) on the estimated assessable profits less estimated available tax losses. Tax outside Hong Kong has been provided for at the applicable rate on the estimated assessable profits less estimated available tax losses.

#### 7 Profit attributable to shareholders of the Company

Included in profit attributable to shareholders is a surplus of HK\$678 million (30 June 2009 - HK\$85 million) transferred from revaluation reserves upon disposal of the relevant investments.

#### 8 Earnings per share for profit attributable to shareholders of the Company

The calculation of earnings per share is based on profit attributable to shareholders of the Company HK\$6,450 million (30 June 2009 - HK\$5,760 million) and on 4,263,370,780 shares in issue during the first half of 2010 (30 June 2009 - 4,263,370,780 shares).

The Company has no share option scheme. Certain of the Company's subsidiary and associated companies have employee share options outstanding as at 30 June 2010. The employee share options of these subsidiary and associated companies outstanding as at 30 June 2010 did not have a dilutive effect on earnings per share.

#### 9 Dividends

	Six months ended 30 June		
	2010	2009	
-	HK\$ millions	HK\$ millions	
Interim dividend	2,174	2,174	
Interim dividend per share	HK\$ 0.51	HK\$ 0.51	

In addition, final dividend in respect of the 2009 year of HK\$1.22 per share (2008 - HK\$1.22 per share) totalling HK\$5,201 million (2008 - HK\$5,201 million) was approved and paid during the interim period.

#### 10 Cash and cash equivalents

	30 June	31 December
	2010	2009
	HK\$ millions	HK\$ millions
Cash at bank and in hand	21,621	23,472
Short term bank deposits	61,278	69,049
	82,899	92,521

#### 11 Trade and other receivables

30 June	31 December
2010	2009
HK\$ millions	HK\$ millions
28,726	29,081
(5,518)	(5,852)
23,208	23,229
27,106	24,481
104	436
50,418	48,146
	2010 HK\$ millions 28,726 (5,518) 23,208 27,106 104

Trade and other receivables are stated at the expected recoverable amount, net of any estimated impairment losses for bad debts where it is deemed that a receivable may not be fully recoverable.

At end of period, the ageing analysis of the trade receivables is as follows:

	30 June	31 December
	2010	2009
	HK\$ millions	HK\$ millions
Less than 31 days	11,032	11,147
Within 31 to 60 days	1,926	1,982
Within 61 to 90 days	907	826
Over 90 days	14,861	15,126
	28,726	29,081

Trade receivables exposures are managed locally in the operating units where they arise and credit limits are set as deemed appropriate for the customer. The Group has established credit policies for customers in each of its core businesses. The average credit period granted for trade receivables ranges from 30 to 45 days. The carrying amount of these assets approximates their fair value. As stated above trade receivables which are past due at the end of the reporting period are stated at the expected recoverable amount, net of provision for estimated impairment losses for bad debts. Given the profile of our customers and the Group's different types of businesses, the Group generally does not hold collateral over these balances.

#### 12 Trade and other payables

	30 June	31 December
	2010	2009
	HK\$ millions	HK\$ millions
Trade payables	18,132	18,409
Other payables and accruals	48,197	50,108
Provisions	1,139	2,378
Interest free loans from non-controlling shareholders	2,083	2,099
Cash flow hedges		
Interest rate swaps	7	20
Cross currency interest rate swaps	-	5
Forward foreign exchange contracts	174	10
	69,732	73,029

At end of period, the ageing analysis of the trade payables is as follows:

	30 June	31 December
	2010	2009
	HK\$ millions	HK\$ millions
Less than 31 days	8,939	8,828
Within 31 to 60 days	3,064	2,701
Within 61 to 90 days	1,054	964
Over 90 days	5,075	5,916
	18,132	18,409

# GROUP CAPITAL RESOURCES AND LIQUIDITY

# **Treasury Management**

The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Directors, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. The Group cautiously uses derivatives, principally interest rate and foreign currency swaps and forward currency contracts as appropriate for risk management purposes only, for hedging transactions and for managing the Group's assets and liabilities. It is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles, with significant underlying leverage or derivative exposure.

# Cash Management and Funding

The Group operates a central cash management system for all of its unlisted subsidiaries. Except for listed and certain overseas entities conducting businesses in non-HK or non-US dollar currencies, the Group generally obtains long-term financing at the Group level to on-lend or contribute as equity to its subsidiaries and associates to meet their funding requirements and provide more cost-efficient financing. These borrowings include a range of capital market issues and bank borrowings, which change depending upon financial market conditions and projected interest rates. The Group regularly and closely monitors its overall debt position and reviews its funding costs and maturity profile to facilitate refinancing.

# Interest Rate Exposure

The Group manages its interest rate exposure with a focus on reducing the Group's overall cost of debt and exposure to changes in interest rates. When considered appropriate, the Group uses derivatives such as interest rate swaps and forward rate agreements to manage its interest rate exposure. The Group's main interest rate exposure relates to US dollar, British Pound, Euro and HK dollar borrowings.

At 30 June 2010, approximately 38% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 62% were at fixed rates. The Group has entered into various interest rate agreements with major financial institution counterparties to swap approximately HK\$98,913 million principal amount of fixed interest rate borrowings to effectively become floating interest rate borrowings. In addition, HK\$3,784 million principal amount of floating interest rate borrowings were swapped to fixed interest rate borrowings. After taking into consideration these interest rate swaps, approximately 76% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 24% were at fixed rates at 30 June 2010.

# Foreign Currency Exposure

For overseas subsidiaries and associates and other investments, which consist of non-HK dollar or non-US dollar assets, the Group generally endeavours to establish a natural hedge for debt financing with an appropriate level of borrowings in those same currencies. For overseas businesses that are in the development phase, or where borrowings in local currency are not or are no longer attractive, the Group may not borrow in the local currency or may repay existing borrowings and monitor the development of the businesses' cashflow and the relevant debt markets with a view to refinancing these businesses with local currency borrowings in the future when conditions are more appropriate. Exposure to movements in exchange rates for individual transactions (such as major procurement contracts) directly related to the underlying businesses is minimised by using forward foreign exchange contracts and currency swaps where active markets for the relevant currencies exist. The Group generally does not enter into foreign currency hedges in respect of its long-term equity investments in overseas subsidiaries and associates. During the period, the currencies of certain countries, notably the Euro and British Pound, where the Group has overseas operations weakened against the Hong Kong dollar. This gave rise to an unrealised loss of approximately HK\$11,800 million (30 June 2009: gain of approximately HK\$12,200 million) on translation of these operations' net assets to the Group's Hong Kong dollar reporting currency, including the Group's share of the translation gains and losses of associated companies and jointly controlled entities. This unrealised loss was reflected as a movement in the Consolidated Statement of Changes in Equity under the heading of exchange reserve.

At 30 June 2010, the Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$28,593 million to Hong Kong dollar principal amount of borrowings to match the currency exposures of the underlying businesses. The Group's total principal amount of bank and other debts, after the above swaps, are denominated as follows: 31% in HK dollars, 32% in US dollars, 26% in Euro, 5% in British Pounds and 6% in other currencies.

# Credit Exposure

The Group's holdings of cash, managed funds and other liquid investments, and interest rate and foreign currency swaps and forward currency contracts with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to nonperformance by its counterparties through monitoring their equity share price movements, credit ratings and setting approved counterparty credit limits that are regularly reviewed.

The Group is also exposed to counterparties credit risk from its operating activities, which is continuously monitored by the local operational management.

# Credit Profile

The Group aims to maintain a capital structure that is appropriate for long-term investment grade ratings of A3 on the Moody's Investor Service scale, A- on the Standard & Poor's Rating Services scale and A- on the Fitch Ratings scale. Actual credit ratings may depart from these levels from time to time due to economic circumstances. At 30 June 2010, our long-term credit ratings were A3 from Moody's, A- from Standard & Poor's and A- from Fitch.

# Market Price Risk

The Group's main market price risk exposures relate to listed debt and equity securities described in "Liquid Assets" below and the interest rate swaps as described in "Interest Rate Exposure" above. The Group's holding of listed / traded debt and equity securities represented approximately 21% (31 December 2009: approximately 19%) of the cash, liquid funds and other listed investments ("liquid assets"). The Group controls this risk through monitoring the price movements and changes in market conditions that may have an impact on the value of these financial assets and instruments.

# Liquid Assets

The Group continues to be in a healthy financial position. Liquid assets amounted to HK\$106,510 million at 30 June 2010, an 8% reduction from the balance as at 31 December 2009 of HK\$115,734 million, mainly due to the utilisation of cash for dividend payments and the payment in June 2010 of HK\$4,199 million to non-controlling interests of Hutchison Telecommunications International ("HTIL") pursuant to the scheme to privatise HTIL. Liquid assets were denominated as to 9% in HK dollars, 52% in US dollars, 17% in Renminbi, 6% in Euro, 4% in British Pounds and 12% in other currencies.

Cash and cash equivalents represented 78% (31 December 2009: 80%) of the liquid assets, US Treasury notes and listed / traded debt securities 16% (31 December 2009: 15%), listed equity securities 5% (31 December 2009: 4%) and long-term deposits and others 1% (31 December 2009: 1%).

The US Treasury notes and listed / traded debt securities, including those held under managed funds, consisted of government guaranteed notes (49%), supranational notes (22%), government related entities issued notes (11%), notes issued by the Group's associated company, Husky Energy Inc. (5%), US Treasury notes (1%) and others (12%). Of these US Treasury notes and listed / traded debt securities, 78% are rated at Aaa/AAA with an average maturity of 1.3 years on the overall portfolio. The Group has no exposure in mortgage backed securities, collateralised debt obligations or similar asset classes.

# **Cash Flow**

Consolidated EBITDA before and after all telecommunications CACs amounted to HK\$38,964 million and HK\$30,502 million respectively for the first half of 2010, growing 7% and 9% respectively compared to the first half of last year. Total CACs of all of the Group's telecommunications operations amounted to HK\$8,462 million for the first six months of the year, in line with that for the same period last year and reflecting a 24% reduction in **3** Group's unit cost to acquire a customer, offset by an increase in the number of customers acquired and retained during the period. Consolidated funds from operations ("FFO") after all telecommunications CACs but before cash profits from disposals, capital expenditures and changes in working capital amounted to HK\$14,295 million, a 18% increase compared to the first half of last year.

In the first half of 2010, the Group's capital expenditures decreased 6% to total HK\$8,393 million (30 June 2009: HK\$8,896 million). The increase in **3** Group's capital expenditures on network capability enhancements was offset by the effect of reduced expenditure after HTIL's disposal of its entire shareholding in Partner Communications in Israel in October 2009 and the deconsolidation of **3** Australia after it became a jointly controlled entity from June 2009 onwards. Capital expenditures for the ports and related services division amounted to HK\$2,480 million (30 June 2009: HK\$2,104 million); for the property and hotels division

HK\$27 million (30 June 2009: HK\$32 million); for the retail division HK\$470 million (30 June 2009: HK\$357 million); for the energy and infrastructure division HK\$20 million (30 June 2009: HK\$38 million); for the finance and investments division HK\$1 million (30 June 2009: HK\$10 million); for HTHKH HK\$496 million (30 June 2009: HK\$583 million); for HTIL HK\$1,020 million (30 June 2009: HK\$2,441 million); for others HK\$63 million (30 June 2009: HK\$17 million); and for **3** Group HK\$3,816 million (30 June 2009: HK\$3,314 million).

The capital expenditures of the Group are primarily funded by cash generated from operations, cash on hand and to the extent appropriate, by external borrowings.

# **Debt Maturity and Currency Profile**

The Group's total principal amount of bank and other debts at 30 June 2010 decreased 3% to total HK\$250,695 million (31 December 2009: HK\$259,089 million) of which 61% (31 December 2009: 62%) are notes and bonds and 39% (31 December 2009: 38%) are bank and other loans. The net decrease in principal amount of bank and other debts was primarily due to the repayment of debts as they matured and also early repayment of certain debts maturing in 2010 and beyond totalling HK\$15,846 million, as well as the favourable effect of the translation of foreign currency denominated loans to Hong Kong dollars of HK\$11,374 million, partially offset by new borrowings of HK\$18,743 million. The Group's weighted average cost of debt for the six months ended 30 June 2010 reduced 0.3% to 2.9% (year ended 31 December 2009: 3.2%). Interest bearing loans from non-controlling interests (formerly called minority shareholders), which are viewed as quasi-equity, totalled HK\$13,303 million at 30 June 2010 (31 December 2009: HK\$13,424 million).

The maturity profile of the Group's total principal amount of bank and other debts at 30 June 2010 is set out below:

	HK\$	US\$	Euro	GBP	Others	Total
Within 6 months	-	3%	1%	-	1%	5%
In 2011	7%	4%	2%	1%	-	14%
In 2012	2%	1%	1%	1	4%	8%
In 2013	4%	10%	8%	1	-	22%
In 2014	4%	4%	1%	1	-	9%
In years 6 to 10	14%	5%	13%	2%	-	34%
In years 11 to 20	-	1%	I	2%	-	3%
Beyond 20 years	-	4%	I	-	1%	5%
Total	31%	32%	26%	5%	6%	100%

The non-HK dollar and non-US dollar denominated loans are either directly related to the Group's businesses in the countries of the currencies concerned, or the loans are balanced by assets in the same currencies. None of the Group's consolidated borrowings, as a matter of policy, have credit rating triggers that would accelerate the maturity dates of the debt outstanding.

# **Changes in Financing**

The significant financing activities in the first half of 2010 were as follows:

- In February, obtained a five-year, floating rate loan facility of HK\$1,000 million to refinance existing indebtedness;
- In March, obtained a five-year, floating rate loan facility of HK\$1,000 million to refinance existing indebtedness;
- In March, obtained a five-year, floating rate syndicated loan facility of HK\$3,800 million to refinance existing indebtedness;
- In March, prepaid a HK\$5,000 million loan facility maturing later in 2010;
- In April, obtained two five-year, floating rate loan facilities, each of HK\$1,000 million, to refinance existing indebtedness;
- In June, listed subsidiary CKI obtained a two-year, floating rate term syndicated bank loan facility of A\$210 million (approximately HK\$1,334 million) to refinance existing indebtedness;
- In June, obtained a five-year, floating rate loan of THB4,905 million (approximately HK\$1,180 million) and repaid a floating rate term loan facility of THB5,660 million (approximately HK\$1,361 million) on maturity; and
- In June, prepaid a HK\$3,800 million loan facility maturing later in 2010.

# **Capital, Net Debt and Interest Coverage Ratios**

The Group's total shareholders' funds decreased 4% to HK\$272,987 million at 30 June 2010, compared to HK\$283,531 million at 31 December 2009, reflecting the profits for the six months ended 30 June 2010 net of dividends paid and the non-cash adverse effect of approximately HK\$11,800 million arising from the translation of overseas subsidiaries' net assets and the Group's share of translation gains and losses of associated companies and jointly controlled entities at 30 June 2010 exchange rates, mainly due to the weakening of the Euro and the British Pound against the Hong Kong dollar compared to the prior year end. At 30 June 2010, the consolidated net debt of the Group, excluding interest bearing loans from non-controlling interests which are viewed as quasi-equity, unamortised loan facilities fees and premiums or discounts on issue and fair value changes of interest rate swap contracts, was HK\$144,185 million (31 December 2009: HK\$143,355 million), a less than 1% increase compared to the net debt at the beginning of the year. The Group's net debt to net total capital ratio at 30 June 2010 is 31.0% (31 December 2009: 29.9%). This ratio is affected by foreign currency translation effects on shareholders' funds and on debt balances as shown below.

The following table shows the net debt to net total capital ratio calculated on the basis of including interest bearing loans from non-controlling interests and also with the Group's investments in its listed subsidiaries and associated companies marked to market value at 30 June 2010.

Net debt / Net total capital ratios at 30 June 2010:	Before the effect of foreign currency translation and other non-cash movements	After the effect of foreign currency translation and other non-cash movements
A1: excluding interest bearing loans from non- controlling interests from debt	31.7%	31.0%
A2: as in A1 above and investments in listed subsidiaries and associated companies marked to market value	29.8%	29.0%
B1: including interest bearing loans from non- controlling interests as debt	34.5%	33.9%
B2: as in B1 above and investments in listed subsidiaries and associated companies marked to market value	32.4%	31.7%

The Group's consolidated gross interest expense and other finance costs of subsidiaries, before capitalisation for the first six months of 2010, decreased 21% to total HK\$4,150 million, compared to HK\$5,243 million for the same period last year, mainly due to lower effective market interest rate, partially offset by higher average borrowings during the first half of this year.

Consolidated EBITDA and FFO before all CACs for the period covered consolidated net interest expense and other finance costs 12.9 times and 7.9 times respectively (31 December 2009: 11.6 times and 6.9 times).

# **Secured Financing**

At 30 June 2010, assets of the Group totalling HK\$1,054 million (31 December 2009: HK\$2,503 million) were pledged as security for bank and other debts.

# **Borrowing Facilities Available**

Committed borrowing facilities available to Group companies but not drawn at 30 June 2010 amounted to the equivalent of HK\$14,116 million (31 December 2009: HK\$20,340 million).

# **Contingent Liabilities**

At 30 June 2010, the Group provided guarantees in respect of bank and other borrowing facilities to its associated companies and jointly controlled entities totalling HK\$5,802 million (31 December 2009: HK\$13,081 million), of which HK\$4,994 million (31 December 2009: HK\$12,527 million) has been drawn down as at 30 June 2010, and also provided performance and other guarantees of HK\$4,596 million (31 December 2009: HK\$5,039 million).

# PURCHASE, SALE OR REDEMPTION OF SHARES

During the six months ended 30 June 2010, neither the Company nor any of its subsidiaries has purchased or sold any of the Company's ordinary shares. In addition, the Company has not redeemed any of its ordinary shares during the period.

# COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES

The Company strives to attain the highest standards of corporate governance. Throughout the six months ended 30 June 2010, the Company has been fully compliant with all code provisions of the Code on Corporate Governance Practices contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

# COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") set out in Appendix 10 to the Listing Rules as the Group's code of conduct regarding Directors' securities transactions. All Directors of the Company have confirmed that throughout the six months ended 30 June 2010, they have complied with the provisions of such Model Code.

# **REVIEW OF ACCOUNTS**

The unaudited condensed consolidated accounts of the Company and its subsidiary companies for the six months ended 30 June 2010 have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. The auditor's independent review report will be included in the Interim Report to shareholders. The unaudited condensed consolidated accounts of the Company and its subsidiary companies for the six months ended 30 June 2010 have also been reviewed by the Audit Committee of the Company.

# **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Thursday, 9 September 2010 to Thursday, 16 September 2010, both dates inclusive. In order to qualify for the interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrars, Computershare Hong Kong Investor Services Limited, at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 pm on Wednesday, 8 September 2010.

As at the date of this announcement, the Directors of the Company are:

# **Executive Directors:**

Mr LI Ka-shing (*Chairman*) Mr LI Tzar Kuoi, Victor (*Deputy Chairman*) Mr FOK Kin-ning, Canning Mrs CHOW WOO Mo Fong, Susan Mr Frank John SIXT Mr LAI Kai Ming, Dominic Mr KAM Hing Lam

#### **Non-executive Directors:**

Mr George Colin MAGNUS Mr William SHURNIAK

## **Independent Non-executive Directors:**

The Hon Sir Michael David KADOORIE Mr Holger KLUGE Mrs Margaret LEUNG KO May Yee Mr William Elkin MOCATTA (Alternate to The Hon Sir Michael David Kadoorie) Mr WONG Chung Hin